

Leading Boutique

Investment Banking Firm in Ghana

with strong international associations

Welcome

“ We partner with our clients to deliver solutions consistent with their strategies.”



Prosper D. Melomey

Managing Director

It is our aim to aggressively work across Africa to deliver world class investment banking solutions to private and public companies, as well as governments. With our overall objective to significantly close the financing gap in Ghana and Africa, we work hand-in-hand with local businesses and partner onshore and offshore capital markets, to provide independent, objective, and sector-focused advice on transactions that achieve the strategic growth objectives of our clients.

Our dedicated professionals are equipped to support clients in capital raising transactions, as well as advice on corporate finance and project finance transactions across a number of sectors. We are naturally driven by the desire to persist in our efforts to deliver the best solutions and to exceed clients' expectation. As a result, we are guided by integrity, passion, confidentiality, professional competence and due care and have obtained a reputation for client dedication, innovativeness and effective transaction execution.

Using our focused expertise, we are able to minimise the risks inherent in complex transactions in order to structure the best deal for our clients. We seek to tailor each transaction to the specific needs of our clients, recognising that the “one size fits all” model does not maximise value or deliverability.

We plan effectively to significantly improve transaction processes – ensuring that results are consistent with the wider corporate strategy.

Drawing on our network's considerable experience across a significant range of sectors, geographies and transaction types, Bridgewater is focused on delivering bespoke, strategic and timely advice to our clients, regardless of their size.

A handwritten signature in black ink that reads "P. D. Melomey". The signature is written in a cursive, flowing style.

“ We look forward to working closely with you to find lasting solutions to your capital needs.”

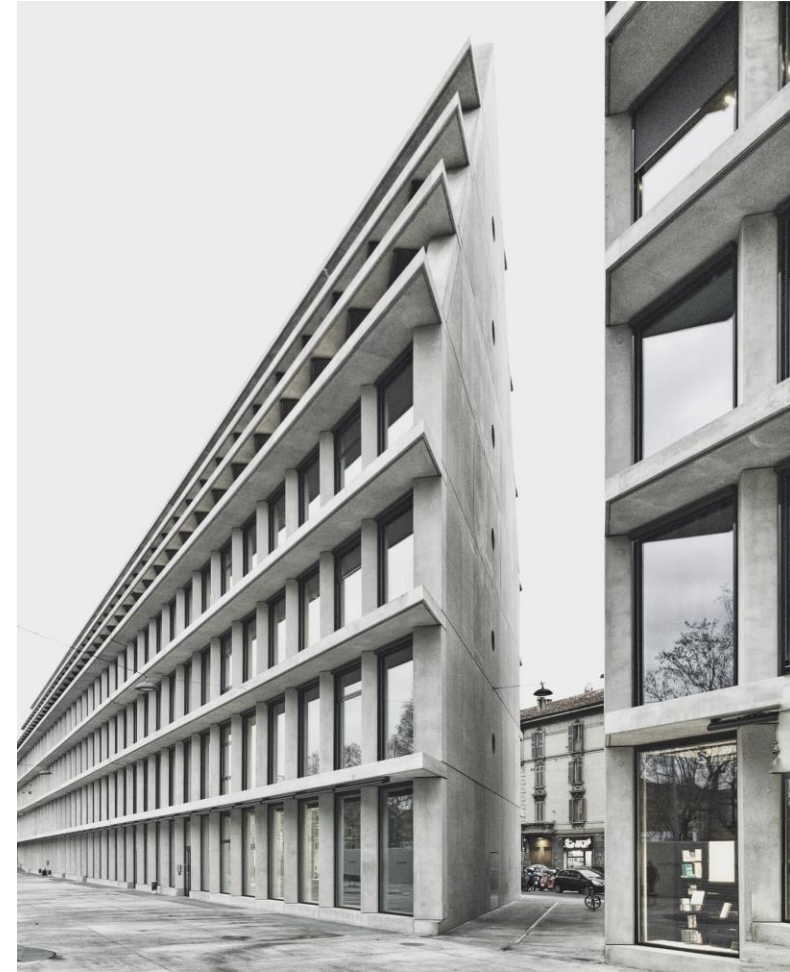
The Boutique Touch

“We give you the much-needed attention and dedication to detail throughout the transaction process.”

About

Bridgewater Advisors Limited and affiliated companies ('Bridgewater') collectively form an independent boutique investment banking and advisory group, providing services to private and public companies, and governments throughout Africa. Our focus is to deliver lasting solutions to our clients, through in-depth market intelligence and local knowledge.

We operate across a number of sectors with a particular focus on Energy, Economic Infrastructure, Commercial Real Estate, Manufacturing and Agriculture, for both public and private sector clients. Our exclusive processes, analytical tools and the diverse professional skill-set of our teams give us a thorough understanding of our chosen sectors and thus provide bespoke solutions to individual challenges and opportunities faced by our clients. Accordingly, we perform in-depth industry research and analysis for every transaction we are mandated.



Our Vision is to transform Africa through creative finance.

“We are therefore on a **Mission** to deliver world class investment banking solutions from an African perspective. We aim to significantly close the financing gap in Ghana and Africa by working hand-in-hand with local businesses and partnering onshore and offshore capital markets.”



Our Approach

- **Precision:** Using our focused expertise, we minimise the risks inherent in complex transactions in order to structure the best deal for our clients. We seek to tailor each transaction to the specific needs of our clients, recognising that the “one size fits all” model does not maximise value or deliverability.
- **Planning:** Effective planning significantly improves transaction processes – ensuring that results are consistent with the wider corporate strategy.
- **Expertise:** Drawing on our network of experts and partners, we pull considerable experience across a significant range of sectors, geographies and transactions.



Our Focus

“We focus on providing the highest quality independent financial and strategic advice to our clients across a broad range of sectors specifically on the Africa continent.”

Our Culture

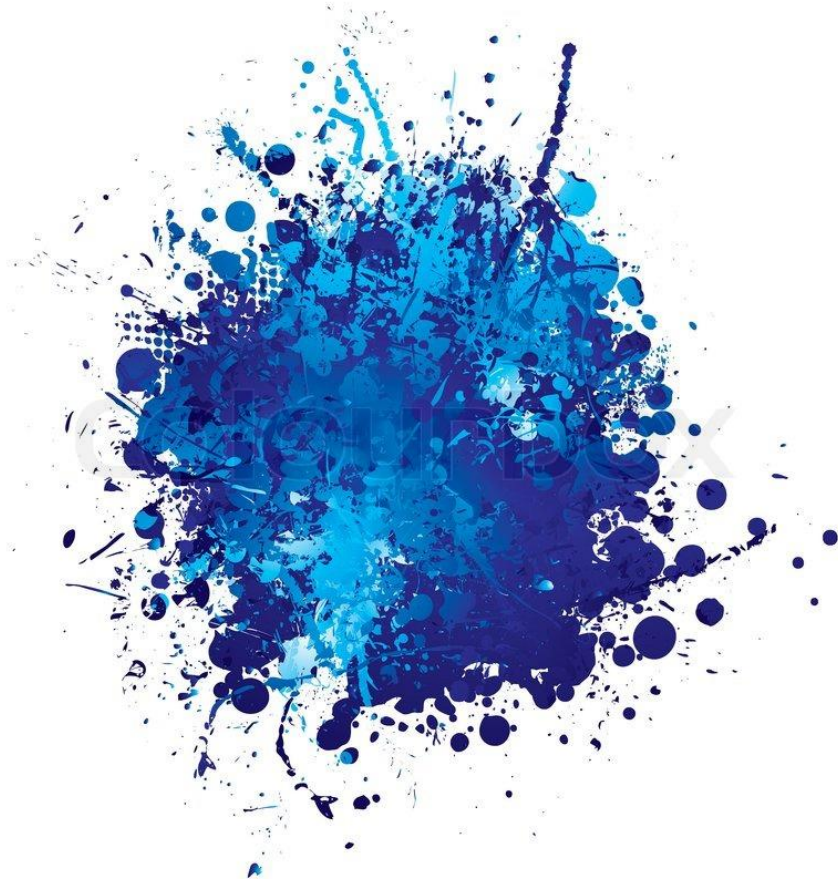
Integrity – We are straightforward and honest in all professional and business relationships.

Passion – We have a natural drive to persist in our efforts to deliver the best solutions.

Professional competence and due care – We strive to maintain professional knowledge and skill at a level required to ensure that our clients receive competent professional services based on current developments in practice, legislation and techniques. We endeavor to act diligently and in accordance with applicable technical and professional standards.

Confidentiality - We respect the confidentiality of information acquired as a result of our professional and business relationships. Therefore, we do not disclose any such information to third parties without proper and specific authority, unless there is a legal or professional right or duty to disclose, nor do we use the information for our personal or third parties' advantage.

Diligence – We are persistent in all our efforts to provide the best solutions, and even exceed client expectations.



Our Services

Capital Raising

We offer capital markets advisory as well as capital raising services that include Development Finance Institution (DFI) funding, concessional funding, vanilla loans, structured facilities and access to private equity funding. In addition, we offer clients access to capital markets through bond issuances, equity raising and private placements together with the required investor roadshows.

Transaction Advisory

We offer a full range of investment banking products and services to privately held and publicly traded companies throughout Africa. We are focused on, and committed to, serving large and mid-sized companies and have obtained a reputation for client dedication, innovative and effective transaction execution, underpinned by integrity and transparency. Our dedicated team is available to guide clients throughout the transaction process in order to realise the right outcomes for their businesses.

Corporate Finance Advisory

We provide comprehensive corporate finance advisory services including mergers & acquisitions advisory, valuations and due diligence, financial modelling and information memoranda and balance sheet restructuring, as well as equity and debt capital raising.

Project Finance Advisory

We offer bespoke project finance advisory services which include project development, project structuring and packaging, developing project documentation (such as information memoranda, financial modelling and other marketing documents) and identifying strategic equity and technical partners, as well as equity and debt capital raising. We leverage our extensive project finance experience and knowledge for the benefit of project sponsors and promoters to "make deals bankable" for development financiers and other financial institutions while meeting our client's requirement.

Our Team

We are and have remained out of choice a relatively small firm with a compliment of 8-10 experts at any one time, together with supporting administrative staff. This enables us to remain flexible, efficient and cost effective.



Prosper D. Melomey

Managing Director



Prosper is the Managing Director of Bridgewater Advisors. He leads the strategic direction of the firm and heads the Investment Banking Desk at Bridgewater. Prosper has led a number of capital raising initiatives of Debt, Equity, and Hybrid Instruments. He has developed recapitalization strategies and has engineered capital raising on the Alternative Market of the Ghana Stock Exchange (GAX). Prosper was previously engaged in Private Equity and Venture Capital related activities including fund formation, fund raising, deal sourcing and exit planning. He has worked with several local and international start-up companies, SMEs and Individuals in the areas of Business Development, Cash Flow Management, Market Research and Fund Raising across different industries as an independent consultant both in Ghana and the United Kingdom.

Specialised Areas: Investment Banking, Capital Markets, Capital Raising, Financial Management, and Risk Management

Education:

- Master of Science in Investment Banking and Capital Markets, London Metropolitan University, Distinction
- Bachelor of Science in Applied Accounting: Oxford Brookes University, First Class Honors
- Advanced Diploma in Accounting and Business.

Professional Association:

- Association of Certified Chartered Accountants (ACCA) - Member
- Society of Share and Business Valuers, UK – Member

Anuonyam Asamoah

Manager, Deals Advisory



Anuonyam manages transaction support services at Bridgewater spanning areas such as valuation, deal structuring, financial and business modelling, due diligence amongst others, aimed at creating and preserving value throughout the transaction process. Prior to joining Bridgewater, she was engaged in management consulting mainly in the areas of strategy and operational risks. Anuonyam also worked in insurance particularly underwriting and credit management.

Specialised Areas: Financial Modelling, Deal Structuring, Valuation, Risk Management and Financial management

Education:

- Master of Science in Quantitative Finance, Risk Management, Manchester Business School
- Certificate in Ghana Stock Exchange Securities Course
- Bachelor of Science in Computer Science, Kwame Nkrumah University of Science and Technology, First Class Honors

Professional Association:

Chartered Financial Analyst (CFA) – Level 2 Candidate

Anita Nkrumah

Manager, Research



Anita manages Bridgewater's research desk with focus on providing relevant and timely information to support client decision making and capital needs. Before joining Bridgewater, she was engaged in research and advocacy issues on trade and Ghana's business environment. In 2018, Anita led efforts to audit Ghana's level of Economic Freedom based on Fraser institute's Economic Freedom of the World index. She has also worked within development finance, providing business development and research support to financial institutions.

Specialised Areas: Research, Business Strategy, International Trade, Financial Institutions, Economic & Public Policy, and Risk Management.

Education:

- Master of Science in Economics and Finance, University of Bristol, Distinction
- Bachelor of Arts in Economics, Kwame Nkrumah University of Science and Technology, First Class Honors
- Graduate Diploma in Management Studies, Institute of Commercial Management, UK.
- Certificate in Ghana Stock Exchange Securities Course

Natasha Torkornoo

Senior Analyst



Natasha is charged with the responsibility of executing a wide range of analytic work to facilitate corporate transactions at Bridgewater. She is a financial professional with experience in business and financial analysis, negotiations, due diligence and research. Prior to joining Bridgewater, she participated in a number of major corporate and investment banking transactions providing strategic insights to clients in Ghana and in the United States. She has worked in various roles and capacities including raising capital, providing advisory services and other corporate transactions in various industries.

Specialised Areas: Deal origination, Research, Equity and Debt Research. Deal Structuring.

Education:

- Master of International Business (MIB), Hult International Business, Distinction
- Bachelor of Science in Economics, Regent University College of Science and Technology

Charles Denu

Analyst



Charles is responsible for executing a wide range of financial analytic work to facilitate corporate transactions at Bridgewater. He is a financial and Investment professional with experience in portfolio valuation and performance measurement, research, investment advisory and sales. Prior to joining Bridgewater, Charles worked as an Investment Analyst in charge of investment performance analysis and benchmarking within the insurance industry. He is an experienced investment advisor, advising prospective clients on investment options based on careful analysis. Charles has also participated in equity trading competitions and several international forum and seminars on Private Equity.

Specialised Areas: Financial Modelling, Business and Financial Analysis.

Education:

- Master of Science in Finance, Royal Holloway University of London
- Certificate in Financial Modelling
- Certificate in Ghana Stock Exchange Securities Course
- Bachelor of Science in Business Administration, Kwame Nkrumah University of Science and Technology

Track Record

Bridgewater has advised on a number of transactions with a combined total in excess of **\$ 9 billion** across the following sectors: Energy, Engineering and Construction, Agriculture, Finance and Commercial Real Estate.

Selected Transactions



Contact Information

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