



Investment Banking Services (IBS)

Championing your capital agenda

Our Services

Our professionals have the capacity to assist clients in finding the right capital structure, financing opportunities, acquisitions, mergers, and divestitures that facilitate the achievement of strategic objectives. We provide Investment Banking services that help clients create and act upon opportunities for liquidity, growth, and long-term advantage.

Companies

The competitive nature of modern businesses in emerging markets demands that organizations are strongly positioned in their current capital structure in order to meet future market and capital demands.

Bridgewater enables businesses secure their future growth and sustainability by assisting them in making informed decisions concerning their capital requirements as well as develop creative instruments which bridge the identified capital gap.

We assist in developing capitalization strategies, raising funds, strategic investments, and advice on optimizing and preserving capital.

Our Investment Banking service also provides strategic and financial investors with independent advice to create value through transactions and investments.

Our team brings together transaction professionals across functional areas, sectors, and geographies to evaluate your Capital Agenda.

Our Investment Banking service offering include:

- **Sell Side**
 - Corporate Divestiture
 - Family/Private companies
 - Stressed and Distressed
 - Private Equity Exits
- **Buy Side**
 - Management buyouts
 - Mergers and Acquisitions
 - Research and Deal Creation
- **Financing**
 - Capital Raising
 - Debt Advisory
 - Recapitalization

Capital Projects

We play a significant role in assisting projects in various industrial sectors, catalyzing public and private partnerships and reducing project risk using a mix of government credits, insurance, and private lending.

Project finance often involves a lengthy process of detailed disclosures (e.g., information memoranda and financial models), lender due diligence, intense negotiations, and complicated financial and security documentation. Bridgewater's familiarity with this process ensures that our clients have expert advice and support needed at every stage.

This support begins with helping clients express and quantify their business concept in a project package suitable for equity investors and commercial lenders. Our established relationships and experience with these investors and lenders allow us to structure and present each project so as to receive the most favorable terms possible, including the minimization of recourse to sponsors.

We play a role at each stage of Project Finance:

- **Financial Advisory**
 - Project Evaluation
 - Negotiations & Documentation
 - Financial Planning
- **Structuring &Arrangement**
 - Financial Structuring
 - Fund Arrangement
 - Negotiations
- **Syndication & Agent Services**
 - Cross-border Syndications
 - Debt Advisory
 - Commercial Transactions



Why Bridgewater Investment Banking

In trusting Bridgewater's Investment Banking Services, our clients benefit from:

Integrated Solutions

With in-depth knowledge of and exposure to numerous transaction-related disciplines and by leveraging the knowledge and experience of our global network, our service team can provide effective tailor made solutions for our clients' transactions.

"Think globally, act locally"

With a global network of partners and associates we tend to communicate and share knowledge with professionals across the globe. As local market variations demand local adaptation, we guarantee for our clients that an international top tier quality service will be delivered locally.

Team Approach

Our Investment Banking Services team actively collaborates with the client as a trusted advisor, maximising efficiency and enhancing shareholder value.

Strong sustainable business relationships

Through our positive contribution to the success of our clients, we build long term relationships based on trust.

Objectivity and integrity

We ensure independence, integrity, and objectivity on all client engagements to secure delivery of reliable and professional business advice.

"We, at Bridgewater, provide top-level Investment Banking services aimed at helping our clients break through complex barriers in their corporate journey. "

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Contacts

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Bridgewater refers to Bridgewater Advisor Limited, a private company limited by shares. Please see www.bridgewatergh.com for a detailed description of the firm.

Bridgewater provides advisory services in the areas of Corporate and Project Finance, and consulting services to both public and private sector clients spanning multiple industries in Africa. With a globally connected network of partners covering each of the major financial markets, Bridgewater brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Bridgewater has a solid set of professionals, all committed to becoming the standard of excellence.