

# Capital Raising



We provide independent capital raising services to private and public companies and governments across Africa. We facilitate access to a wide network of lenders and equity investors through development of the equity story, selection of potential providers of capital, and full support during the capital raising process.

The competitive nature of modern businesses demand that organisations are strongly positioned in their current capital structure in order to meet future capital demands. Bridgewater assists businesses to secure their future by helping them make informed decisions about capital requirements. Our corporate finance team utilises extensive knowledge of local markets, the business environment, and in-depth knowledge and experience of global markets to secure comprehensive financing solutions for our clients. Every capital raising transaction at Bridgewater is led by advisors who place high priority on developing financing structures that will help you achieve your strategic objectives.

## Typical situations in which you may require our assistance

- You need to raise capital to fund your growth and expansion objectives.
- You require refinancing of existing debt due to current liquidity constraints or to receive more flexible terms.
- You seek funding options other than what is provided by traditional debt and equity financing sources.
- You require additional capital resulting from a critical change in strategy.
- You seek to raise equity capital, but you are concerned about confidentiality of sensitive company information.
- You need an optimal structure to raise off balance sheet funding.

For more information, please contact:



Prosper D. Melomey  
Partner

Investment Banking  
+233 20 421 3333  
pmelomey@bridgewatergh.com



Anuonyam N. Asamoah  
Senior Manager

Investment Banking  
+233 59 380 1918  
aasamoah@bridgewatergh.com

## Our Capital Raising Services

### Equity & Debt Capital

We work with our clients in developing capitalisation strategies, raising funds, strategic investments and advice on optimizing and preserving capital. Our team brings together transaction professionals across functional areas, sectors and geographies to evaluate your capital agenda. Our goal is to help businesses achieve their best capital performance, deliver value to stakeholders and meet strategic corporate objectives.

We leverage on our extensive counterparty relationships within local and international financial markets to generate substantial investor interest in our transactions.

Our investor networks include commercial banks, pension funds, private equity/venture capital funds, and high net worth individuals across the globe. Bridgewater is in continuous dialogue with Development and International Financial Institutions worldwide to muster efforts to collectively develop and finance feasible projects in Africa.

We also have synergic collaborations with selected issuing houses to assist clients with public offerings on the stock exchange.

### Structured Finance

Our solutions support clients to identify and design financing structures which provide optimum risk and enable clients to achieve desired outcomes. We assist in structuring;

- Off balance sheet loans (IFRS compliant)
- Securitisations
- Leveraged acquisitions

